

ELLA NILAKANTHI FORD



CHAIRMAN, DIRECTOR, WRITER, SPEAKER, TRAVELLER
WWW.SATAMANA.COM +44(0)7785-771386

**INTERNATIONAL
SPEAKER & SENIOR
EXECUTIVE DIRECTOR
WITH STRONG
INTERPERSONAL SKILLS
HAVING LED
INTERNATIONAL
BUSINESSES WITH A
TRACK RECORD OF
OUTSTANDING
PERFORMANCE IN MORE
THAN 30 DIFFERENT
COUNTRIES.**

**PANEL CHAIR AND
SPEAKER IN 200 +
CONFERENCES
WORLDWIDE**

SECTORS

Agri-business, Agri-food,
Energy (renewables, oil, gas and
shale), Fintech,
Telecoms, Multi-utilities,
Aviation & Aerospace,
IT, Retail, Financial, Healthcare,
Pharmaceuticals

CAREER

| | |
|--|--------------------|
| <i>Integral Performance, Managing Partner</i> | 2017 - |
| <i>Vision Consulting, Director Client Development</i> | 2016 - 2017 |
| <i>Satamana, Managing Director</i> | 2015 - 2016 |
| <i>KFV Consulting Ltd, CEO</i> | 2002 - 2015 |
| <i>Stralfors plc, International Marketing Director</i> | 2001 - 2002 |
| <i>Forth Road Ltd, Senior Consultant</i> | 2000 - 2001 |
| <i>BG Group plc, Business Portfolio Development Manager</i> | 1999 - 2000 |
| <i>Transco, National Grid, Corporate Restructuring Manager</i> | 1998 - 1999 |
| <i>British Gas Transco, Communications Manager</i> | 1995 - 1998 |
| <i>Communication Matters, Owner</i> | 1993 -1995 |
| <i>Wordsmith Ltd, Managing Director</i> | 1984 -1993 |
| <i>Rowlinson Broughton, Head of Public Relations</i> | |
| <i>McCann Erikson, Chief Copywriter</i> | |
| <i>Granada Television, Producer and journalist</i> | |

PROFILE

A global businesswoman who has worked in 30 plus countries, Ella NilaKanthi Ford has Chaired or Spoken at conferences worldwide. She has extensive experience in global business strategy, M&A activities and disposals. Experience with Multinationals, SMEs and start-ups, as well as the multiple Governments and the Public Sector.

SKILLS

**International business development. *Market entry strategy
*Organisation design *Stakeholder & Workforce engagement
*Marketing, Communications & Public Relations *Training and
development *Coaching and mentoring *Gender, diversity and
inclusion *Cross cultural assimilation and sensitisation*



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NILAKANTHIFORD

STRENGTHS

Leadership, International business network, Interpersonal skills, wide-ranging industry knowledge, Coach.

NED/VOLUNTARY

Chairman **Current**
Ireland India Business Association
International Panel **Current**
Pipeline Industries Guild
Mentor and Judge **2015**
Lab 353 & Innovation Panel
Chairman **2002-4**
Women in Business, London City
Director **2001**
"Fun for street kids" charity
NED **2000**
Society British Gas Industries
Parish Councillor UK 1998 -2002
School Governor **1990's**
Nursery, primary & Secondary

EDUCATION

Non-Executive Director role – IOD
Project Management – MSP,
Lean/Six Sigma, CIPD
Senn Delaney leadership
University of Leeds: BA Hons;
MBA Henley

ACHIEVEMENTS

- *Designed business development strategies for multiple businesses in agriculture and food sectors*
- *Member Board for Fintech Recruitment Firm advising on Talent Management and psychometric assessments. Supported development of a significant new business.*
- *Led business development initiatives and joint ventures in more than 30 countries*
- *P&L responsibility for International consultancy with offices in UK, Ireland, India, Middle East, China, Canada, South America, USA.*
- *Researched, wrote and launched influential Report on Aviation and Aerospace opportunities in emerging markets.*
- *Developed Aviation supply chain group which led to inception of Irish National Aviation Forum and significant bilateral trade opportunities.*
- *Designed transformational operating model for Asian Energy sector*
- *Funded and led India's first two Safety and Leadership conferences*
- *Led Cultural transformation programme across 3 continents*
- *Coached business case preparation -start-ups & Multi-nationals*
- *Interim Director IT-medical company. Intervention to co-ordinate international teams in Australia, USA, South America, Asia, Europe.*
- *Active Coach/Mentor for European Union in business sector*

LANGUAGES

| | |
|------------|--------|
| English | ++++++ |
| French | ++ |
| Spanish | ++ |
| Singhalese | + |

MOST PROUD OF

Four successful sons and 3 fun-loving grandchildren
International speaker and published author
Offshore yacht racing worldwide



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